

Ref: VIS090604-01

Part-Time Internet Sales

We have immediate openings for Part-Time Internet Sales. These positions will focus on selling hosting, reseller hosting, ecommerce hosting and other services to businesses in the UK.

Full-Time or Part-Time?

We currently only have Part-Time positions but the hours are decided by you so Full-time work is possible. Students and others needing flexible scheduling are welcome to apply.

You Need

An understanding of opening and closing potential sales.

Good written and oral communications.

Internet Basic Knowledge - Understanding what you are selling is vital.

The opportunity:

Focus on selling Visual Netcentre's Hosting packages and offer other products and services when they fit clients' needs.

Responsible for own lead generation through cold calling and networking. Remember that every business or company is a potential client. We have clients from multi-national music companies, local solicitors, students and the general public.

Discussing and planning clients needs by using information provided on our website.

Producing pricing and quotations for clients.

Useful skills:

Ability to generate prospects and leads.

Basic skills in Microsoft Office (Word and email).

Understanding of the Internet.

Useful Experience:

Experience in talking to decision-makers and owner-managers.

Some experience of organising a sales plan.

Visual Netcentre will provide:

Marketing Materials and complete guides to products and services so you can sell with confidence.

All of our sales people work from home.

Remuneration:

This position pays 30 to 50% commission on each sale of a Hosting package and 20% on our other products such as design. We also pay quarterly bonus commissions based on total sales for that period.

All our clients pay online by credit card or within seven days by cheque or invoice by return.

For more details about the bonus scheme please contact us at the email address at the bottom of this page.

A part-time sales person could earn between £10K and £30K+ per year.

There is a no base salary for these positions.

About Visual Netcentre

Visual Netcentre has been in business for over 6 years.

Visual Netcentre is our new entry into the market targeting new and existing business with a full service solution which encompasses all the Internet Hosting Services.

For more info please see our 'About Us' section at <http://www.visualnetcentre.com>.

Initial contact should be made by email to:

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Email: darryn@visualnetcentre.com

Submissions from Employment Agents will not be accepted.